

Domain	Foundational	Functional	Strategic	Outside in
<p>1 HR Reputation</p> <p>What is the reputation of the HR department?</p>	<p>We are known for compliance, getting things done, delivering as promised. We are efficient and task oriented, and measure effectiveness by completing transactional items.</p> <p><i>HR efficiency</i></p>	<p>We are known for functional excellence and innovative ideas in HR areas around people, performance, information, and work.</p> <p><i>HR functional excellence</i></p>	<p>We are known for linking our HR work with business strategy; we make strategy happen. We understand strategy and provide data that drive business results.</p> <p><i>Strategic HR</i></p>	<p>We are known for our knowledge of the business context including general business trends and external stakeholders (customers and investors). We can show how HR practices impact external value; we increase customer share, investor intangibles, and community reputation.</p> <p><i>HR outside in</i></p>
<p>2 HR Context/ Definition of success</p> <p>What are the criteria (settings) that shape HR work?</p>	<p>We are successful through efficient delivery of HR practices; we make things happen; our customers are employees and first line managers.</p> <p><i>We service</i></p>	<p>We are successful because of HR innovation; we focus on best in class, expert-based solutions: our customers are HR forums where we have great respect.</p> <p><i>We create</i></p>	<p>We are successful because we help make strategy happen; we focus on strategy time frame; our customers are senior leaders working on strategy.</p> <p><i>We integrate</i></p>	<p>We are successful by responding to conditions; we focus on the future; our customers are business customers and investors to influence business leaders.</p> <p><i>We influence</i></p>
<p>3 HR Strategy</p> <p>What is the mission or strategy of the HR department focused on capabilities?</p>	<p>Who we are: We provide essential, foundational, and timely HR services focused on the terms and conditions of work.</p> <p>What we deliver: We deliver HR foundational services efficiently, with a strong focus on compliance and employee relations.</p> <p>Why we exist: to do the basics well.</p>	<p>Who we are: We are proactive in providing best in class HR practices. We optimize HR.</p> <p>What we deliver: We design innovative HR practices related to people, performance, information, and work.</p> <p>Why we exist: To innovate our HR practices to drive the HR strategy.</p>	<p>Who we are: We are strategic thinkers, strongly versed in business acumen and HR solutions. We serve line managers by understanding the critical capabilities the business needs and we prioritize our work based upon those needs.</p> <p>What we deliver: We provide connection of HR practices to business success through strategic HR.</p> <p>Why we exist: To partner with the business and provide strategic business solutions.</p>	<p>Who we are: We help meet business needs by having a thorough understanding of current capabilities, external trends, and external stakeholder needs. We contribute to the knowledge of what is coming next and how to prepare for the future, helping make sure that our HR work responds to external business conditions and links to customers and investors.</p> <p>What we deliver: We deliver the talent, leadership, and culture to increase customer share, investor confidence, and community reputation.</p> <p>Why we exist: To add business value, that impacts external stakeholders.</p>

<p>4 HR Design: process, roles, and structure</p> <p>How is the HR department organised?</p>	<p>We do foundational HR work efficiently through technology and service centers. HR headcount is determined by cost to employee ratios.</p> <p>We are organized with a focus on cost efficiency and standard delivery of products and services.</p> <p>HR is an efficient organisation</p>	<p>We have clear roles and responsibilities for who does what HR work. HR headcount is determined by cost plus impact of HR programs to employee ratios.</p> <p>We are organized with a focus on cost efficiency and standard delivery of products and services. We eliminate redundancy by centralizing all specialized work and drive one-size-fits-all throughout the organization.</p> <p><i>HR offers services</i></p>	<p>We match the HR structure to the business structure, we understand the difference between strategic and essential work and make structure choices accordingly. HR headcount is determined by complexity of work.</p> <p>Our design is driven by how we best respond to business needs. We embed specialized roles where needed. Our line of sight is with the business where customization creates business value. Our structure creates line of sight for standardization where needed and structure reinforces the key touch points and relationships that optimize the business.</p> <p><i>HR aligns to business</i></p>	<p>Centers of expertise design solutions related to external stakeholders; we build positive relationships among the HR community.</p> <p>HR headcount is determined by scope of impact.</p> <p>The design logic is that for most companies, HR services represent a platform of resources that enable businesses to reach their goals. This makes HR an eco system designed to meet each business' market opportunity.</p> <p><i>HR is a market-oriented ecosystem</i></p>
<p>5 HR and organization capability</p> <p>How does HR facilitate the definition and creation of the right organization for the business?</p>	<p>We help make sure that roles and responsibilities in the organization are clear.</p> <p>Organization is structure.</p> <p>HR reengineers or redesigns structure (boxes).</p>	<p>We work to do organisation design by integrating HR systems.</p> <p>Organization is a system.</p> <p>HR does a systems audit.</p>	<p>We use a model for organization design (STAR, 7S, alignment) that connects to strategy.</p> <p>Organization is alignment.</p> <p>HR does an alignment audit.</p>	<p>We define the organization as a set of dynamic capabilities that define what the organization is known for and good at doing.</p> <p>Organization as capability.</p> <p>HR does a capability audit.</p>
<p>6 HR analytics</p> <p>How do we make better HR investments and choices?</p>	<p>We have HR metrics focused on a scorecard or dashboard that tracks how we are doing. Most often measurements focus on past indicators.</p> <p>Cost of HR is the main focus</p> <p><i>HR Scorecard</i></p>	<p>We have HR metrics to gain insight about people and organization. We use big data to see trends.</p> <p>Metrics are based upon big data and insights we draw.</p> <p><i>HR insights</i></p>	<p>We have HR metrics focused on HR interventions that help deliver strategy. We also focus on predictive analytics to gain insights on the future.</p> <p><i>HR interventions</i></p>	<p>We seek HR data that will have impact on forming and on delivering business strategy.</p> <p>Metrics are based on the business scorecard. The HR scorecard is the business scorecard.</p> <p><i>Business impact</i></p>

<p>7 HR practices</p> <p>How do we create HR practices?</p>	<p>We have individual HR practices in people, performance, information, and work. We have HR systems in place.</p>	<p>We are best in class and next in class on innovative HR practices with top HR experts taking the lead in creating them.</p>	<p>We have integrated solutions that match business strategy with business leaders involved in creating them.</p>	<p>We offer integrated solutions tailored to customer and investor expectations who are involved in creating them.</p>
<p>8 HR Professionals</p> <p>What do HR professionals need to be, know, and do to be effective?</p>	<p>Our HR team needs to be great at administration. They need to understand process and legalities of talent operations.</p> <p><i>Trusted operators</i></p>	<p>Our HR team needs to have deep expertise in their respective disciplines. They should have advanced degrees and years of experience in their focus area.</p> <p><i>Trusted experts</i></p>	<p>Our HR team needs to know and understand the business, how we make money, who we serve, how we differentiate in the market, the industry and how the work of HR supports the outcomes of the business.</p> <p><i>Credible partners</i></p>	<p>Our HR team needs to understand the full context, the market, stakeholders, strategy and capabilities in order to leverage HR work to drive better outcomes from the organization in service of the customer.</p> <p>Credible activists and strategic positioners</p>
<p>9 HR Work Style</p> <p>How does HR go about doing its work?</p>	<p>HR work and people focus on getting things done, on time and within budget; HR has good systems and technology. HR people are credible and reliable.</p>	<p>HR focuses on technical expertise that offer unique insights. HR people have or can access deep expertise. HR people work well within HR.</p>	<p>HR architects business solutions through collaborative relationships with finance, marketing, and information</p>	<p>HR anticipates business challenges and proposes solutions by figuring out what is next. HR people understand and have relationships with outside stakeholders.</p>

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